AMENDMENT OF SOLICITATI	ON/MODIFICATI	ON OF CONTRACT	1. Contract		Page 1 Of 5	
2. Amendment/Modification No.	3. Effective Date	4. Requisition/Purchase Req			o. (If applicable)	
0001	2004SEP15	SEE SCHEDULE				
6. Issued By	Code W58RGZ	7. Administered By (If other	than Item 6)		Code	
US ARMY AVIATION & MISSILE COMMAND AMSAM-AC-CM-A MICHAEL HICKS (256)313-4509 REDSTONE ARSENAL AL 35898-5280						
EMAIL: MICHAEL.HICKS@PEOAVN.REDSTON	JE.ARMY.MIL	SCD	PAS	AD	PPT	
8. Name And Address Of Contractor (No., Street	eet, City, County, State and		9A. Amendme	nt Of Solicitat	ion No.	
			W58RGZ-04-R-	-0674		
			9B. Dated (See			
			2004SEP01			
			10A. Modifica	tion Of Contra	act/Order No.	
Code Facility Code			10B. Dated (Se	ee Item 13)		
	HIS ITEM ONLY APPLI	ES TO AMENDMENTS OF SO	OLICITATION	NS		
X The above numbered solicitation is amend	led as set forth in item 14.	The hour and date specified for	or receipt of Of	fers		
is extended, X is not extended.		· · · · · · · · · · · · · · · · · · ·				
Offers must acknowledge receipt of this ame (a) By completing items 8 and 15, and return offer submitted; or (c) By separate letter or ACKNOWLEDGMENT TO BE RECEIVED SPECIFIED MAY RESULT IN REJECTION change may be made by telegram or letter, popening hour and date specified.	ning <u>2</u> signed copies of telegram which includes a D AT THE PLACE DESIGN OF YOUR OFFER. If provided each telegram or	of the amendments: (b) By ackr reference to the solicitation an GNATED FOR THE RECEIPT by virtue of this amendment yo	nowledging reco d amendment r OF OFFERS I u desire to char	eipt of this amo numbers. FAI PRIOR TO TI nge an offer al	endment on each copy of the LURE OF YOUR IE HOUR AND DATE ready submitted, such	
12. Accounting And Appropriation Data (If rec	quired)					
13. THIS		O MODIFICATIONS OF CON act/Order No. As Described In		DERS		
A. This Change Order is Issued Pursua The Contract/Order No. In Item 10.			The Cl	hanges Set For	th In Item 14 Are Made In	
B. The Above Numbered Contract/Orde Set Forth In Item 14, Pursuant To T		9 ,	ich as changes	in paying offic	e, appropriation data, etc.)	
C. This Supplemental Agreement Is Entered Into Pursuant To Authority Of:						
D. Other (Specify type of modification a	and authority)					
E. IMPORTANT: Contractor is not, 14. Description Of Amendment/Modification (<u> </u>	this document and return		copies to the Is		
•	organized by OCF section	neadings, including solicitation	rconti act subje	ect matter whe	re reasible.)	
SEE SECOND PAGE FOR DESCRIPTION						
Except as provided herein, all terms and condi and effect.	tions of the document refe	renced in item 9A or 10A, as he	eretofore chang	ed, remains u	nchanged and in full force	
15A. Name And Title Of Signer (Type or print)	16A. Name And Title (Of Contracting	Officer (Type	or print)	
15B. Contractor/Offeror	15C. Date Signed	16B. United States Of	America		16C. Date Signed	
		Ву	/SIGNED/			
(Signature of person authorized to sign)	_	(Signature o	f Contracting (
NSN 7540-01-152-8070		30-105-02		STANDARD	FORM 30 (REV. 10-83)	

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SECTION A - SUPPLEMENTAL INFORMATION

The purpose of this amendment is to answer Industry questions and comments and provide AMCOM answers (paragraphs 1 through 16) and provide information in paragraphs 17 and 18 as shown below:

1. Section L-24, Paragraph 2.0 contains a table which lists the "Max Pages" and "Printed Copies" for each Volume.

For the "Cost Volume", the sectionunder "Max Pages" is blank, and for "Printed Copies", it states "No Limit".

Please provide the "Max Pages" and "Printed Copies" for the Cost Volume.

Answer: Section L-24, Paragraph 2.0 is hereby changed to reflect the following:

Cost Volume row should read: Max Pages "No Limit" and Printed Copies: "5"

2. Question: Will the UAVS PM Office accept an SDD proposal for an SCD flight demonstration in the December 2005 - January 2006 timeframe to complete the system capabilities demonstration if the proposed program will meet the ER/MP program acquisition milestones, technical requirements and KPPs for LUT, IOT&E, and FUE?

Answer: The approach you describe fails to meet the requirements of the RFP and is therefore unacceptable. As stated in the solicitation, the SCD is scheduled during January and February 2005, and must be completed prior to final selection and award of the SDD option.

3. Section H-3 states that FY-05 funding would be released on 30 Nov 04 for a period of performance through 31 December 05. This is a period of 13 months. It would normally be expected that funding would cover 12 months.

Question: Is the FY-05 planned funding (\$9,000,000 - Section L-22) intended to cover 13 months?

<u>Answer</u>: The 9M funding increment has an estimated period for expenditure of the funding increment beginning with its obligation at time of SDD contract award until 30 December 05. For pricing purposes, the expected or approximate date for initiation for SDD contract performance is April 2005.

4. Reference RFP Attachment 008 (should be 009) - ERMP Milestone Chart shows "AV Down select Award Option" in early April.

However, Formal RFP - W58RGZ-04-R-0674 - L24 - Paragraph 1 states: "For pricing purposes, the expected or approximate date for initiation for SDD contract performance is February 2005."

Please Clarify:

<u>Answer</u>: Section L24, paragraph 4.(L), is hereby modified to read, "For pricing purposes, the expected or approximate date for initiation for SDD contract performance is April 2005".

5. Question: There are two WBS documents in theRFP package(enclosed).

WBS 5(a) is a top level WBS description of the WBS elements.

WBS 5(b) is a more detailed WBS which includes the nomenclature and definition.

The two WBS documents are identical (which they should be) except for the following WBS elements where the nomenclature differs:

Attachment 005a - ERMP WBS includes, in part the following:

1.3 Air Vehicle

1.3.5 Payload Integration

1.3.7 AV Integration

1.3.8 AV Software

1.9 Data

1.9.5 Data Reporting

Attachment 005b - ERMP WBS includes, in part the following:

1.3 Air Vehicle

1.3.5 AV Integration

1.3.7 AV Software

1.3.8 Payload Integration

1.9 Data

1.9.5 Data Reporting - Not included

Answer: Delete the "1.9.5 Data Reporting" from Attachment 005a - ERMP WBS.

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- 6. Request direction from the program office that:
- (A). The objective performance will have priority over the threshold requirements, and
- (B). The schedule could be slightly flexible for SCD flight test.

Answers:

- (A). ERMP Requirements priorities are as stated in RFP Attachment 006 ("threshold" requirements are of higher priority than "objective" requirements).
- (B). The estimated start of the SCD remains January 2005.
- 7. Question: Will Attachment 10, the Security Classification Guide, be provided with the revised Operational Requirements Document?

Answer: RFP Section J - Attachment 010 is hereby changed to add the following instructions:

The Security Classification Guide will be provided upon written request to doris.dam@tuav.redstone.army.mil. Request must come from the Facility Security Officer (FSO), include FSO telephone number and U.S. mailing address; Cage Code and storage capability. SCG will be provided to Prime Contractor only. Contractor must be registered in the CVA with no restrictions. Not authorized to make copies of the SCG. Not authorized to release the SCT to Foreign Nationals, Foreign Contractors or Representatives of Foreign Contractors/Nationals. SCG must be returned not later than five (5) working days after notification that contractor was not awarded the contract to: Security Manager, SFAE-AV-UAV-SE, UAVS Project Office, Redstone Arsenal, AL 35898-5000.

The Operational Requirements Document dated 1 April 2004 is the only approved ORD. Any approved revisions will be made available as needed.

8. Question: Request clarification of payload configuration for Mission Profile 6 and/or resolution of these conflicting specifications.

Answer: Mission Profile 6 configuration was stated incorrectly in the TRD (page
A-9). Mission Profile 6 is hereby changed to read "200 lbs of WCP payload shall be installed" which replaces the statement "200 lbs of combined EO/IR/LD/LRF and SAR/MTI payload shall be installed" (deleted).

9. Questions:

Is the CMM certificate or SDP required as part of the proposal? If the SDP is required with the proposal, is it part of the page count?

Answer: An SDP may be submitted in lieu of a CMM Certificate. In this case the SDP would not count toward the page count limitation.

- 10. Questions:
- 1. Please confirm that the title page, table of contents, list of tables and figures and the Proposal to SOW and TRD cross-reference matrix are included in the page count.
- 2. Are Acronym Lists, Glossaries, and Definitions required or permissible, and if so, are they included in the page count?
- 3. Is it the Governments intent that proposals make a discrete/dedicated, written response to each and every paragraph in the SDD SOW and theTRD, down to the lowest level of paragraph indenture? If so, is this type of response required for Annex D, Ground Control Station (GCS)?

Answer (Part 1): The title page, table of contents, list of tables and figures and the Proposal to SOW and TRD cross-reference matrix will not be included in the pagecount.

Answer (Part 2): Acronym Lists, and Glossaries are permissible and are excluded from the page count. Definitions are permissible but will not be excluded from the page count.

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Answer (Part 3): An offeror should style its proposal in the manner it believes best presents its approach .

11. <u>Question</u>: Does the subject "All volumes and parts..." mean that each part of each volume should contain all of the referenced front matter? If not, we suggest that the words "and parts" be deleted from the first sentence.

Answer: The term "Parts" refers to that material (identified in Table in paragraph 2.0, L.24, page 67 for the RFP) that composes each volume. (Example: the Technical Volume is comprised of 5 "Parts".) "Front" material does not need to be cross-referenced.

12. <u>Question</u>: Is a separate cross-reference required in each proposal volume for the SOW and one, likewise, for the TRD ("specifications")?

<u>Answer</u>: A separate cross-reference is required for both the TRD and the SOW. As noted in your question, the term "specifications" (stated in Section L.24, paragraph 1.0 General, 3rd paragraph, page 66) is intended to refer to the TRD cross-reference.

13. Question: The tables of contents for the TRD and SOW documents are approximately 10 pages long. The completed cross-reference would be at least that many pages, probably more. If they are to be "counted pages", the maximum pages shown for Volumes 1, 5, 6 and 8 should be increased by 15 to 20 pages, or more, to allow for the required front matter (items a, b c and e, above). We suggest, as a simpler alternative, that those items be considered front matter, to be paginated by lower case Roman numeral and that they be excluded from all volume page maximums.

Answer: As stated in Question # 10 above, page count is amended as follows: "The title page, table of contents, list of tables and figures and the Proposal to SOW and TRD cross-reference matrix will not

be included in the page count." Except for the above exclusion, there is no change to the page-count limits identified in Table, paragraph 2.0, L.24, page 67 for the RFP.

14. <u>Question</u>: It is further requested that the line spacing and minimum font specifications, cited at the end of the same RFP paragraph, be amended to allow single line spacing and 9 point type inside of tables and graphics, for efficiency and better readability of presentation.

Answer: Smaller font size and single line spacing is allowed inside of tables and graphics; however the font size shall be no smaller than 10 point.

- 15. On page 66 of 78, section L-24, paragraph 1.0, the following addresses the counted pages:
- All volumes and parts shall include the following counted pages: (a) Title Page, (b) Table of Contents, (c) List of Tables and Figures, (d) Brief Introduction and Summary, (e) Cross-Reference between the proposal and the Statement of Work (SOW) and specifications. Each paragraph of the SOW and specifications shall be discussed in the applicable proposal volume. A cross-reference shall be provided showing where each of the SOW and specification requirements are met (crosswalk between SOW and specifications and the proposal by topic, document, section, paragraph, and page number).

Issue / Recommendation

The requested data is all useful and necessary for the proposal. The issue is with including this data in the page count. This is particularly true for the small volumes and in the larger volumes where it is required to be repeated for each part. Because of the size of the SOW and the TRD, the cross-references for each are estimated at several pages. This could dominate the page count and severely limit the contractor proposal data. For volume one, the entire volume may consist of only the required pages.

The recommendation is to exclude the requested data from the page count.

Suggested Rewording

All volumes (delete "all parts) shall include the following uncounted pages (add "an"): (a) Title Page, (b) Table of Contents, (c) List of Tables and Figures, (d) Brief Introduction and Summary, (e) Cross-Reference between the proposal and the Statement of Work (SOW) and specifications. Each paragraph of the SOW and specifications shall be discussed in the applicable proposal volume. A cross-reference shall be provided showing where each of the SOW and specification requirements are met (crosswalk between SOW and specifications and the proposal by topic, document, section, paragraph, and page number).

Answer: Reference Question and Answer #10 above.

16. RFP Statement - 4.0 SCD Performance:

On page 73 of the RFP, Section L-24, paragraph 4, the RFP states:

"During Phase II, selected offerors will perform SCD in accordance with the SDD SOW and ER/MP Detailed Test Plan." (emphasis added).

Issue

Some confusion could exist regarding reference to SDD Documents

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Suggest Rewording: 4.0 SCD Performance

During Phase I selected offerors will perform SCD in accordance with the SCD SOW and ER/MP Detailed Test Plan.

Answer: RFP Section L-24, 4.0 SCD Performance (Page 73) is hereby changed as follows:

Delete: ""During Phase II, selected offerors will perform SCD in accordance with the SDD SOW and ER/MP Detailed Test Plan."

Add: "During Phase II, selected offerors will perform SCD in accordance with the SCD SOW and the Government's ER/MPDetailed SCD Test Plan."

- 17. For informational purposes, potential offerors are prohibited from communicating with any Government official, other than the Contracting Officer, concerning the ERMP UAV acquisition.
- 18. For informational purposes, AMCOM shall post copies of RFP W58RGZ-04-R-0674 Statement of Works for SCD and SDD on a Word Document file on the ERMP web site at http://www.tuav.redstone.army.mil/ermp2 on the issuance date of this amendment.

*** END OF NARRATIVE A 002 ***